REFERENCE WELLAN

Dear Mrs Wagner,

Thank you for the friendly conversation this morning.

I never normally do what I write to you here, but in this case I have to say that the product has turned my opinion around 180°, and that is something that rarely or never happens in my life.

Therefore, because this is so extraordinary, I am happy to give you detailed feedback from a converted sceptic in your case. To summarise, let me briefly give you some background.

15 years ago I worked with Mr Wagner on optimising the information density of your rings and discussed and partly implemented various possibilities with our laser technology. At that time I also got a ring for my private house, because as a purely technical person I could not really believe in it and for me the whole thing belonged more in the esoteric drawer.

After the initial rather mediocre result, her husband pointed out to me that I should please stick a red insulating tape under the ring, that would improve the transmission. ??? What does the colour of the tape have to do with it? At that time I could only laugh at it, but I tested it.

The result amazed me so much that I have since fundamentally changed my opinion about this kind of information from water or other media.

I can't measure it or say technically or physically why it has such an influence, but the result speaks for itself. And the promised durability has now been exceeded by 50%.

After applying the red tape and now for 15 years, I have no limescale problems in my entire house.

My bathroom is made of natural stone and glass, a horror with calcified water. After using your ring, I no longer know any limescale remover or other cleaner.

A little Sidolin for the glass is all that is needed, the consumption of shampoo and detergent has been significantly reduced and I no longer have any calcified appliances, nor have I had to clean a single strainer on the tap or clean the shower head,

I did at the beginning, because all the old dirt and limescale gradually came out of the pipes, but that was done after about 6 months. Before using the ring, I was doing these things every 4-6 months.

Descaling the Caffè or washing machine is no longer a problem. With my Caffè machine, I just let the descaling process run through with water, which is what the stupid programme wants.

Lately, the effect has diminished somewhat, but the promised 10 years are now well over.

You are welcome to use these lines for your website etc. I fully support your excellent product.

PS. A few years later I also equipped my oil heating system with your ring, but it is difficult to really define the savings because the consumption depends on the weather.

What I haven't had since then is an annual boiler cleaning, although I use the cheapest heating oil without additives, my 27-year-old oil heating system is in top shape according to the measurements,

The last time I cleaned the boiler was 5 years ago and even then it was more the normal rust of the boiler, hardly any sulphur residue and virtually no soot.

That alone suggests that there must be a saving, because now everything burns without residue.

The money for additive and co. is better invested in a ring, chemistry is not everything.

In the last 10 years my heating system has been running perfectly, even though nobody really looks after it (0 heating service and the boiler has been brushed out twice in 10 years). I will probably have to replace the ring in the next few years, but only if the values deteriorate again.

Just for the sake of completeness, I must advise against using the ring on pipes that are already over 50 years old (zinc steel pipes), which are often already so rusted through and are usually only kept tight by the deposits and limescale.

After using the ring, I had to replace my old water distributor in the cellar from the 60s after about 12 months, because several leaks appeared, but it was now also nice and clean inside and even the rust had come off.

I had found most of it in my strainers in the first 6 months. There were times when I had to remove the dirt from the sieves every 2 weeks. After that it was quiet.

The rest of the pipes are made of copper, so there were no problems.

Depending on the state of calcification, this period will probably vary, but it only shows that the ring really works.

I am so convinced of your product that I would like to offer you our full support for the future to further optimise the information density and improve the information duration beyond the 15 years.

Technical progress in laser technology opens up new possibilities.

I would be very pleased about a further and closer cooperation.

Yours sincerely / Kind regards



Harald Bohlinger

CEO



Fon: +49 7171 1046920 Fax: +49 7171 104692200 Mobil: +49 172 7301058 Mail: <u>h_bohlinger@hb-laser.com</u>

Web: www.hb-laser.com

HB-Laserkomponenten GmbH Heldenbergstr. 26 73529 Schwäbisch Gmünd Germany

VAT-UST-ID-Nr.: DE 146 726 060 Handelsregister-Nr.: HRB 701745 WEEE-Reg.-Nr. DE 36084350

Confidentiality note:

This email contains confidential and/or legally protected information. If you are not the correct addressee or received this email by mistake, please inform the sender and delete the mail. It is not allowed to copy or forward this mail. This email has been checked twice for virus. However, this is no guarantee for the lack of any virus. We will not take any responsibility or liability for possible damages which might be caused by this mail or its attachments.